

GOLD Practice Network Study Guide



Rachel Wall

How to Unlock the Hidden Obstacles to Your Hygiene Team and Unleash Profits

About the Expert

As owner of Inspired Hygiene, Rachel helps dentists tap into the productive potential of their hygiene team. In addition to coaching, Rachel draws from her 18 years of experience as a clinical hygienist and practice administrator to deliver to-the-point articles and speaking programs.

Her articles have been published in numerous industry journals including The Profitable Dentist, Dental Practice Report, Dentistry Today and Modern Hygiene. She has spoken for the AACD and at The Profitable Dentist Destin seminar.

Inspired Hygiene's programs include in-office coaching, a free weekly e-zine, the High Performance Hygiene Mastermind group and the new High Performance Perio webinar series. Inspired Hygiene is the preferred hygiene coaching group for the Productive Dentist Academy and a corporate partner with Philips Sonicare and Woody Oakes' Excellence in Dentistry . To contact Rachel, email her at Rachel@InspiredHygiene.com or call 877-237-7230.

inspired | hygiene

Commitment to Care

Get committed to providing the best care possible to all patients!

Above all else, a strong commitment to outstanding care is our goal at Inspired Hygiene. Nothing else can occur before we, as healthcare providers, make a commitment to seek knowledge and technology to improve our ability to serve our patients. Let's work together to create a standard of care that reflects the vision and mission of the practice. This commitment must inspire us to hold ourselves to exceedingly high standards. It must also be a standard that we can follow and utilize on a daily basis with every patient.

Practice Vision/Mission:

Hygiene Vision/Mission:

Standards of Care

Hygiene Diagnostics

We commit to performing a complete periodontal examination and charting every _____ months on adult patients.

_____ bitewing x-rays will be taken every _____ months with exceptions based on decay and periodontal disease risk.

Panoramic x-rays will be taken every _____ years or _____.

Full mouth series x-rays will be taken _____ years or _____.

Additional diagnostic tests we provide are _____.

Medical Health Update

We are committed to providing the best dental care to help our patients achieve optimal overall health.

Our patients will complete a new health history questionnaire every _____ months. We will update their health history at every visit.

We will do a blood pressure screening at every hygiene visit. When we discover BP over _____ we will alert our patients to visit their physician. When the BP is over _____ we will send our patients directly to their physician's office and postpone dental treatment.

We will communicate our oral health findings to their physicians for our patients who have diabetes, history of heart disease, Alzheimer's disease,

_____.
According to the American Heart Association, blood pressure that stays between 120–139/80–89 is considered prehypertension and above this level (140/90 mm Hg or higher) is considered high (hypertension). See www.americanheart.org for BP guidelines and recommendations.

Periodontal Disease

We believe that periodontal disease is best treated in its earliest stages. We know that with the proper tools and techniques, we can stop the progression of chronic periodontal disease. We are committed to being proactive in disease detection and treatment.

We will begin some level of periodontal therapy when a patient presents with _____mm periodontal pocketing, _____ bleeding and _____ bone loss evident on radiographs.

With patients that have a _____ level of perio disease, we will recommend _____ non-surgical therapy. When periodontal disease has progressed to a _____ level, we will recommend _____ therapy.

We will place local antibiotics in infected pockets _____mm or deeper.

We will refer a patient to the periodontist when they present with _____.

We will offer _____ products and _____ services to support our patients in their successful healing and disease maintenance.

Perio Patients will be placed into a perio maintenance program and seen every _____ weeks.

Caries Detection/Prevention/Treatment

We believe many early carious lesions can be remineralized using a remineralization protocol (*see SOP manual). We treat carious lesions in the following way:

Diagnodent readings above _____ will warrant the placement of a prep seal and/or remineralization therapy. Readings over _____ warrant a restoration. In both cases, we will place the patient in caries remineralization/prevention program.

If the patient is at Moderate-High risk for caries, they will use _____ products and a fluoride appliance.

Low caries risk patients will be served by an at home program using _____ products on a daily basis.

Patients with composite or porcelain restorations, abfraction, recession, orthodontics or any habits that put them at a high caries risk will be treated with _____ products and a fluoride appliance.

Oral Cancer Screening

An oral cancer screening will be done on every patient every _____ months.

We will use the _____ system for detecting possible cancerous lesions along with our visual and tactile exam.

If an abnormal area is detected we will

_____.

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*"As a dentist for over 20 years, I have never seen the market shift so rapidly. Now, when you most need help and advice, who has the time to travel to seminars? That's why I created **the Digital Study Group -- GOLD -- combining new, continuing education with the tradition of the Study Group.**"* John Buzza, DDS

Sound interesting? Wait till you see it in action!

Called the GOLD Practice Network, this Digital Study Group will enable you to keep up to date without having to travel. I invite you to be one of the select, "first on board" to get the power and profits this Group will help you achieve.

Here's why the GOLD Practice Network study group will be critical to your business survival:

- The Study Group model is successful; you need to interact with other Experts and Dentists, and DO NOT have to be limited to where you live.
- With the GOLD Practice Network, you and your team don't even have to leave town. You can ask questions and learn at your convenience, using just a computer and a phone.
- Limited Seating is available so we can keep this small enough to help you, and large enough to share access with Experts and Dentists from around the country.
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